

Intuit® QuickBooks® Enterprise Solutions



Customer Profile

- Software company for film and vinyl cutting systems
- 5 employees
- Switched from MAS90 to Enterprise Solutions in 2008

“Use of our new system is constant – we run Enterprise Solutions on two computers all day and we do everything from the same place. I now have an updated, integrated system where I check for everything in one place.”

Brett Wassell, Owner
Film & Vinyl Design LLC

It's Clear Cut for Film & Vinyl Design LLC With Intuit QuickBooks Enterprise Solutions

Business challenge

Brett Wassell, owner of Film & Vinyl Design LLC, decided that 2007 was the last year he would overpay for a financial management system that didn't meet his company's needs. With MAS90, Brett's company had different software solutions for shipping, inventory, payroll and payments. In addition to the complexity of five separate software packages, expenses were piling up and Brett could not justify the cost of his MAS90 system as his business continued to grow.

Solution: Intuit QuickBooks Enterprise Solutions

- Integrated Intuit Assisted Payroll and QuickBooks Merchant Account Services
- Local Enterprise Solutions expert to help get them up and running quickly
- A customizable financial management solution to solve their unique business needs

Benefits

- Savings of \$10,000 annually on maintenance, upgrades and support
- Substantial time savings with an integrated solution
- Larger hiring pool due to the vast familiarity of QuickBooks

A customizable, integrated solution

The Film & Vinyl Design Company builds software packages that interface with advanced, cutting systems used to create patterns and graphics on film or vinyl. Their customizable, all-in-one software suite has helped hundreds of companies save time and money so it's no wonder that Brett expected his Financial Management package to do the same. When Brett decided it was time for a change, his company left the MAS90 system and turned to QuickBooks Enterprise Solutions in 2008.

Intuit directed Brett to Haiden Turner of Winged Disc Technologies, a local Authorized Intuit Solution Provider, and with Haiden's help, the Film & Vinyl Design Company converted to a cost effective, all-in-one software package featuring Enterprise Solutions, Intuit Assisted Payroll and QuickBooks Merchant Services. Brett said, “We went from having different services for accounting, payroll, shipping and payments to having one contact point with Intuit.”

“Everything seemed to be incredibly easy to turn on with Enterprise Solutions. The way the system applies the acceptance of credit card payments back to each invoice is a huge benefit – I'm not playing with pennies. It's all one vendor, so I have one source for support and with the Intuit Assisted Payroll offering they walked me through setup, and it takes just a couple minutes to run payroll each month,” said Brett.

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Local expert helps with conversion

The transition from MAS90 took two days as the Intuit Solution Provider imported all the critical company information and developed a number of custom reporting applications specific to The Film & Vinyl Design Company. The company chose to run QuickBooks Enterprise Solutions side by side with MAS90 before converting fully two months later. As Brett said, “I knew it was time for a change, but employees who had been working in the same system for years were reluctant.” After a day of hands on training from the Solution Provider, the company fully converted and never looked back.

With QuickBooks, the hiring pool changes

“With MAS90, covering and interchanging employees was nearly impossible. Nobody knew what others were doing, so even taking time off was tough. With QuickBooks our whole team can run the package. We use to hire people based on whether they knew MAS90 or not, it was a very limited pool because MAS90 was such a complicated program and those were very expensive employees,” said Brett. For a growing business, the flexibility and ease of use with the Intuit offerings has meant that Brett can train employees the day they onboard.

A Day with Enterprise Solutions

QuickBooks Enterprise Solutions has proven to be a highly customizable solution that everyone in the company can take advantage of. Brett said, “Use of our new system is constant – we run Enterprise Solutions on two computers all day and we do everything from the same place. We’re checking orders, placing purchase orders, and we’re constantly getting phone calls asking if we have certain parts. I now have an updated, integrated system where I check for everything in one place.”

Empowering employees to be affluent across the entire software system has saved the Film & Vinyl Design company time and money. When you work in the software business, you expect your solution to meet your day to day needs, and like 11,000 others who have switched to Enterprise Solutions, the Film & Vinyl Design Company found their answer with an integrated package from Intuit.

“This conversion was a classic example of what we love to do. We were able to move the Film & Vinyl Design Company from an expensive, difficult to use package to an integrated solution with QuickBooks Enterprise Solutions. They now have a system where they handle payroll, payments and accounting in one place.”

Haiden Turner
Intuit Solution Provider
Owner of Winged Disc
Technologies